

YEAR PLAN 2018 – 2019
Grade XI COMMERCE

The academic year is divided into three sessions.

Session One: June to August 2018.

Session Two: September 2018 to December 2018.

Session Three: January 2019 to March 2019

Monthly Tests: June, July, October, January

Summative Assessment I – August 2018

Summative Assessment II-December 2018

Summative Assessment III – March 2019

AIM: Develop an interest in the finer aspects of commercial activities in the country

ENDURING UNDERSTANDING: To value the importance of business in nation building and generate an interest in entrepreneurship.

GENERAL OBJECTIVES: To learn:

- The nature and forms of business organization
- The social responsibilities of business and business ethics
- The importance of Stock Exchange, Trade and Insurance
- The dynamic nature of business environment
- The need and importance of Business finance

Duration	Topics	Specific learning objectives	Activities	Resources.
June	<ul style="list-style-type: none"> • Nature and purpose of business. Classification / Definition / Concept / Branches of commerce / Objectives • Forms of Business organizations Monthly test	<ul style="list-style-type: none"> • Explain the basic concepts of business • List the various branches of commerce and its functions • Market flow concept • Why business environment is dynamic? • Understand the forms of organization and give a critical analysis 	<ul style="list-style-type: none"> • Students presentations based on important points. GD on role of small business in nation building. • Prepare notes based on important points given in a flow chart • Market Flow diagram 	Pitambar Publications Viva Publishers ISC Commerce – C B Gupta Websites NCERT reference
July	<ul style="list-style-type: none"> • Formation of a company • Types of companies • Public sector undertakings Monthly test	<ul style="list-style-type: none"> • State and explain the principles, practices and laws regarding formation of a company • Explain the features and differentiate between different types. • Explain MNC's and its impact on the Indian economy • Understand the features and objectives of PSE's. The role of PSE in the development of the nation and its shortcomings. 	<ul style="list-style-type: none"> • Create notes which will be reviewed in class. Q & A session - Written and oral. Home assignments • Case study on changing from one structure to another. • Practical laws in companies' act 1956 and amendment in 2013. • Project work (individual) • Group discussion topics • FDI in India • Public vs. Private enterprise 	ISC Commerce – C B Gupta /Websites NCERT reference
August	<ul style="list-style-type: none"> • Complete pending portions & Revision (1st Week) • Summative exam 1(6th to 20th) • Onam Holidays 	Revision test	<ul style="list-style-type: none"> • Continuous assessment 	Pitambar Publications Viva Publishers ISC Commerce – C B
September	<ul style="list-style-type: none"> • Social responsibilities of business and business ethics. • Project work submission and discussion 	<ul style="list-style-type: none"> • Understand the basic concepts with relation to the current business trends. 	<ul style="list-style-type: none"> • Group discussion / Individual presentation on ethics in business / report writing • Project submission and discussion 	Pitambar Publications Viva Publishers ISC Commerce – C B
	<ul style="list-style-type: none"> • E-business / Outsourcing • Smart cards • Introduction to stock exchanges • Stock Exchange – Meaning and 	<ul style="list-style-type: none"> • Explain the new modes of business and visualize future trends. • Understand the meaning of stock indexes 	<ul style="list-style-type: none"> • Keep track of the stock market movement in the newspapers • Students are encouraged to think as investors with an assumed sum in hand 	News papers Pitambar Publications Viva Publishers ISC Commerce – C B

October	<p>importance</p> <ul style="list-style-type: none"> • Functions and services <p>Monthly test</p>	<ul style="list-style-type: none"> • Describe the functions and importance with reference to the present context 	<ul style="list-style-type: none"> • Student can present their observations in class / • Q & A sessions 	Gupta /Websites NCERT reference
November	<ul style="list-style-type: none"> • Trade – Channels of distribution • Wholesale, Retail trade • Foreign Trade • Business risk & Insurance – Principles and types • Revision for summative 2 <p>Project work 2 (Submission date: January 5)</p>	<ul style="list-style-type: none"> • Describe and differentiate between the various forms • Imbibe the finer aspects of trade and its functioning at the micro level • Explain the importance of international trade. Differentiate between BOP & BOT • Describe the procedure for import export. • Specify the role and functioning of WTO • Explain the concept of 'risk in business' • Explain the rules and principles of Insurance 	<ul style="list-style-type: none"> • Model tests • Repetitive writing • Make a comparative study of India in the export trade 	Pitambar Publications Viva Publishers ISC Commerce – C B Gupta Websites NCERT reference
December	<p>Summative Exam 2 (Christmas holidays)</p>	<ul style="list-style-type: none"> • Exams & Open day 	<ul style="list-style-type: none"> • Continuous assessment 	Economics text ISC Commerce
January	<p>Submission of project 2 Project evaluation +2 Portions begin Business Environment Business Finance</p> <ul style="list-style-type: none"> • Nature of business finance • Sources of finance • Factors affecting capital structure • Working capital and its management <p>Finance for joint stock companies</p> <ul style="list-style-type: none"> • Sources <p>Monthly test</p>	<ul style="list-style-type: none"> • Explain the sources for different forms of business • Financial planning and balancing the capital structure • Trading on equity (TOE) • List the types of capital • Explain the significance of working capital • Identify the sources of finance for joint stock companies 	<p>Project submission and discussion and evaluation</p> <ul style="list-style-type: none"> • MCQ based questions to check concept clarity • Worksheet on Finance (1 in class and 1 for homework) • Trading on equity sample workout • Present a paper on working capital management and discuss in class • Class test <p>Project guidance</p>	Pitambar Publications Viva Publishers ISC Commerce – C B Gupta Websites NCERT reference
February	<p>Finance for joint stock companies</p> <ul style="list-style-type: none"> • Equity shares • Preference shares • ESOP / Debentures / Loans • Sweat equity • Retained earnings <p>Revision for summative exam</p>	<ul style="list-style-type: none"> • Understand and explain the long term sources of funds • Differentiate and explain the advantages and disadvantages of different sources • Definition of important concepts <p>Unit wise tests</p>	<p>Model tests / repetitive writing</p>	Past Paper work
March	<p>Summative examination III</p>			

Projects/ Field trips: As per the guidelines given by ISC.

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Textbook: ISC Commerce (Grade XI) by Pitambar publications.

Checked