

## YEAR PLAN 2018– 2019

### GRADE IX - COMMERCIAL APPLICATIONS

The academic year is divided into **two** sessions

**Session One:** June 2018 to October 2018

**Session Two:** November 2018 to March 2019

**Continuous assessments:** July, August, September, November, December, January, February

**Summative Assessment I:** October 2018

**Summative Assessment 2:** March 2019

Please check the **index page** in the notebooks for Continuous Assessment marks.

**Enduring understanding:** Recognise the fact that business influences and is influenced by social, political, legal and economic forces.

#### General Objectives:

- Develop an understanding of the processes of business and its environment.
- Develop an interest in the theory and practice of business, trade and industry.
- Familiarize learners with the theoretical foundations of communication in a business organization.
- Identify the ownership structure and their features.

#### Session One June 2018–September 2018

Duration	Topics	Specific learning objectives	Activities	Resources
<b>June</b>	Classification of Commercial Organization: Meaning and nature Classification on the basis of activities; on the basis of objectives; on the basis of ownership structures. Charitable organization; franchise  Ownership Structures- A brief introduction.	Classification of commercial organization according to various activities.  Discuss the concept of ownership structure in an organization.	Relevant industry examples are given by the students after the basic understanding of the terms and their distinctions.  Various illustrations will be discussed under this topic.	www.thelawdictionary.org/commercial-organization <a href="http://www.ask.com">www.ask.com</a>  Elementary Commercial Applications for ICSE Class-1X – M.L.Das
<b>July</b>	Sole proprietorship: Meaning, features, Merits & Demerits of Sole proprietorship, Joint Hindu Family Business, Partnership, Joint stock company & Cooperative society	Discussing the features of sole proprietorship and Joint Hindu Family business, partnership, joint stock company & Cooperative society.	Relevant examples will be shared and discussed in the class	www.smallbusiness.intuit.com ICSE Commercial Organizations PART 1
<b>Aug</b>	Compare the ownership structures in	Discussing the differences between a	Comparison of ownership	www.investpedia.com

	an organization	private and a public company; sole proprietorship and partnership; company and firm; company and partnership firm; cooperative society and company.	structures with examples.	www.business world.com
<b>Sep</b>	Accounting terms and Concepts: Need & relevance of accounting, Basic concepts of debit and credit, simple understanding of accounting records.	Understand the basic terms and concepts of accounting.	Discussing the basic concepts of accounting terminologies.	www.investorguide.com www.allaccountingcareers.com
<b>Oct</b>	Revision for SA-1	Past paper discussion, case study discussion and worksheet will be provided.		
<b>Session two November 2018- March 2019</b>				
<b>Nov</b>	Environmental Awareness: Practices for conservation of resources. Industrial pollution and degradation of environment.	Identifying the practices of conservation of resources and measures to control pollution and degradation.	Discussing the practices of conservation practices of resources.	www.theworldcounts.com www.ecoliteracy.org
<b>Dec</b>	Grade X portions Human resource Management Role of human resource management	Understand the meaning, features & nature of human resource management	Discuss and debate with examples	www.yourarticlelibrary.com/hrm www.mba-mentor.com
<b>Jan</b>	Importance of human resource management <ul style="list-style-type: none"> <li>• Functions of HRM</li> <li>Recruitment</li> <li>• Meaning &amp; sources</li> </ul>	Understand the importance and functions of human resource management in various sectors. Identifying the different sources for recruiting employees in an organization	Discussing the role of human resource management in an organization	www.accountlearning.blogspot.com www.yourarticlelibrary.com
<b>Feb</b>	<ul style="list-style-type: none"> <li>• Selection</li> <li>• Training</li> </ul>	Understand the concept of selection and training happening in the organization.	Discussing how selection process is happening on different organizations.	www.accountlearning.blogspot.com www.yourarticlelibrary.com
<b>Mar</b>	Second Summative 2 Exam	Evaluation	Past question papers	Past question papers
Facilitators' name: Diviya Mary Prem Textbook: Commercial Applications Grade IX by C.B Gupta. <u>Projects:</u> As per the guidelines given by ICSE <b>Approved by the principal</b>				

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